

UK & international Deployment project manager

Smart Metering for buildings in an innovative startup based in France

#IoT #Electriciy #Energy #UK #ProjectManagement #CustomerRelations

DESCRIPTION

Do you want to actively contribute to the deployment on the UK market, and more widely internationally, of a company at the forefront of innovation, in a booming market and at the heart of a dynamic team?

Smart Impulse is looking for a project manager to lead the deployment of its solution with Smart Impulse clients and partners on the UK market and on other international projects. Reporting to the Director of Services and Projects, you will have a cross-functional role that will combine project management, customer relations and technical skills to carry out the following missions:

Deployment project management and support for installers:

- You will coordinate the launch and implementation of our solution with all parties involved (Smart Impulse team, client team, partners, etc.), so that the deployment takes place smoothly and quickly
- You will collect the project technical information
- You will frame the scope of the local installers' missions and train them in the deployment of the Smart Impulse solution, you will be the operational and technical reference contact for our local partners
- You will report regularly on the deployment progress to the clients

Technical missions:

- **Pre-sales studies:** Based on the information collected or technical visits, you will define the technical solution to be implemented in conjunction with the technical and sales teams
- **Technical support:** You will provide technical support for clients and installers by working with our technical team
- **Supervision and resolution of incidents:** You will diagnose potential problems and follow their trouble shooting by working with our technical team

Customer relationship and contract follow-up:

- **Support for the energy efficiency engineers' missions:** you are in support to remove obstacles in the event of a problem or answer specific demand from the client and you organise annual energy review meetings with clients
- **You are the main point of contact for users in the event of a question or problem**
- **Satisfaction and upselling:** you will listen to clients' needs and provide solutions to ensure their lasting satisfaction

Tools, documentation and continuous improvement:

- In a process of constant improvement, you will share feedback from clients and installers on the solution and installation process with the technical, product and sales teams. You will propose operational improvements.
- You will ensure that the technical documentation and deployment tools are adapted to our installing partners and you will contribute to its improvement in conjunction with the product team

COMPANY

Smart Impulse is an innovative and fast-growing company, founded in 2011, which aims to revolutionise the world of energy management. Smart Impulse has developed a new generation electricity meter that identifies the consumption of each type of equipment in a building. This information is then used by building managers to target and monitor energy savings. Today, Smart Impulse is a young and dynamic team of 45 people located in Paris (19th arrondissement). More information on www.smart-impulse.com.

The advantages of Smart Impulse : a young, dynamic and eco-responsible team, passionate about innovation and driven by the challenges of energy efficiency. Regularly: team buildings, conferences, football matches, surprises by our Party Committee. Join the adventure!

CONDITIONS

CDI, as soon as possible. Salary depending on candidate's profile. Headquarters based in Paris France, but possibility to work from the UK with frequent visits at the headquarters.

EDUCATION

Master's with an orientation in Electrical Engineering/Energy/Building (Engineering School or Master's). **Bilingual in English is essential and preferably with British culture and speaking French.**

- **Candidate profile**

Initiative spirit and "solution-oriented", autonomy, enthusiasm and positive attitude, desire to learn/use innovative technologies and tools, thorough and professional, teamwork and communication, interested in startups.

- **Requirements**

- **Very good ability to organise** and manage multi-tasking projects. Thorough and efficient in providing solutions to clients and coordinating various actions.
- **Excellent inter-personal relationship** with clients and colleagues, perfect oral and written expression (English and French), energy and good mood!
- **Customer-oriented and solution-oriented:** you listen to clients and their needs and think - if necessary outside the box – about which solutions can meet their needs.
- **Tech-savvy and ecologically-minded:** you like to evolve in a technological environment with a link to the product and operational teams. You also have a responsiveness to sustainable development because your actions allow our clients to save energy and reduce their impact on the environment
- **Electrical and Electrotechnical Engineering:** very good knowledge and understanding of measured electrical quantities, of the operation of LV networks, protection devices, reading of HV/LV electrical diagrams
- **Climate engineering and energy efficiency:** good knowledge of building equipment (heating machines, HVAC systems, lighting), very good understanding and interpretation of a building's electrical consumption
- Proficiency of computer tools including Microsoft Office (Excel, Word, Power Point)

- **Additional qualifications:** Experience in energy metering/monitoring or technical maintenance in buildings, good knowledge of the operation of computer networks, interest in the Energy sector, fluency in several other languages (Spanish, Italian, German, Chinese), programming skills, driver's license and owner of a vehicle

CONTACT

To apply, please send an e-mail to talents-ee@smart-impulse.com by including a CV, a cover letter and any questions you may have.